



| Effective From | AY 2024/25 (Fall term) |
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| Compliance From | AY 2025/26 (Fall term) |

SCHOOL POLICY

on

MARKETING

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Introduction

Schools have a responsibility to ensure that all of their marketing materials are accurate and in keeping with ADEK's core values and the values, morals, customs, traditions and applicable regulations and policies of the UAE. This policy lays out the basic requirements for school marketing materials.

Purpose

• Ensure that all school marketing materials are clear, accurate, up-todate, and support the school's long-term development plans.

Definitions

| Non-Fee Income | Any source of revenue for the school other than tuition fee and other fee, including but not limited to donations, grants, sharia-compliant endowments in accordance with the Federal Decree Law No. (5) of 2018 on WAQF (Endowment) and its amendments, the Federal Decree Law No. (18) of 2020 on Private Education and its amendments, Federal Decree Law No. (3) of 2021 Regarding Regulating Donations, crowdfunding, rental income from school buildings, grounds, facilities, etc. |
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| Owner | An individual or entity (local or foreign) with legal ownership rights of a school. |
| School Marketing Material | Any communication materials used to advertise or promote the school, its activities, and services to the wider public. These include all verbal, written, and visual means of communication such as school websites, prospectus, advertisements (on newspapers, leaflets, boards, etc.), interviews on TV or radio, posters on school buses, and school profiles on social media outlets (Facebook, X, etc.). |



Policy

1. Obligations and Accountability

- 1.1 Vetting of School Marketing Materials: School owners and the Governing Board shall monitor and take responsibility for all school advertising materials to ensure full compliance with ADEK's core values and policies, and in particular, the ADEK School Cultural Consideration Policy.
 - Schools shall ensure that all marketing materials are developed and distributed in an ethical and legal manner, particularly with regard to the use of copyrighted material, in accordance with Federal Decree Law No. (38) of 2021 on Copyrights and Related Rights.
- 1.2 Accurate Communication of Information Regarding ADEK: Schools shall verify that all information claimed as attributed to ADEK is conveyed accurately.
 - 1. Schools shall not falsely claim ADEK endorsement for any of their events/documents/marketing materials.
 - 2. Schools shall obtain approval for the usage of the ADEK logo.

2. Marketing Materials

- 2.1 Obligations: Schools shall ensure that their marketing materials are:
 - Clear and do not have contradictory messages, i.e., disclaimers and asterisked or footnoted information contradicting the more prominent aspects of the message, and all messages are legible and/or audible.
 - 2. Accurate and do not contain any misleading information about the school (e.g., in depictions of school facilities, curriculum, and assessment results).
 - 3. Indicate the school's name and registration number.
 - **4.** Appropriate for the educational context, in alignment with the school's license approved by ADEK, the *ADEK School Values and Ethics Policy*, and the *ADEK School Cultural Consideration Policy*.
 - 5. Relevant for educational context, with descriptions of school outcomes (i.e., student outcomes, inspection rating, student/parent/staff satisfaction survey results) and school offerings (e.g., infrastructure and facilities, curriculum, extracurricular activities, fees).
- 2.2 Usage: Schools shall ensure that their marketing materials are:
 - **1.** Used for providing information to current or prospective staff, parents, and students.
 - 2. Used for raising non-fee income, after obtaining ADEK's prior written approval.

3. Not used for supporting third-party stakeholders, where advertisements are launched in exchange for benefits (e.g., textbook publishers, etc.).

3. Compliance

- 3.1 This policy shall be effective as of the start of the Academic Year 2024/25 (Fall term). Schools are expected to be fully compliant with this policy by the start of the Academic Year 2025/26 (Fall term).
- 3.2 Failure to comply with this policy shall be subject to legal accountability and the penalties stipulated in accordance with the ADEK's regulations, policies, and requirements, notwithstanding any other penalties imposed by Federal Decree Law No. (31) of 2021 Promulgating the Crimes and Penalties and its amendments or any other relevant law. ADEK reserves the right to intervene if the school is found to be in violation of its obligations.



References

- Federal Decree Law No. (3) of 2021 Regarding Regulating Donations
- Federal Decree Law No. (5) of 2018 on WAQF (Endowment) and its amendments
- Federal Decree Law No. (18) of 2020 on Private Education and its amendments
- Federal Decree Law No. (31) of 2021 Promulgating the Crimes and Penalties and its amendments
- Federal Decree Law No. (38) of 2021 on Copyrights and Related Rights

Publication

2024 (September) ADEK_School_Marketing Policy_v.1.1

Department of Knowledge and Education, Abu Dhabi (ADEK)

This policy applies to Private and Charter Schools in Abu Dhabi. However, any circular issued prior to this policy or issued specifically for Charter Schools thereafter supersedes the requirements of this policy.

Past version:

2024 (January) ADEK_School_School Marketing Policy_v.1.0

